



Partner Program 2021 Program Guide

fiberon

Partner Program

Loyalty has never been more rewarding.

The Fiberon[®] Partner Program is free to join, easy to use and our way of saying thank you for being a loyal Fiberon contractor. One of the biggest benefits is our rewards program.

Participant Eligibility

- Be a licensed contractor or professional builder.
- Provide contractor / business license number and proof of liability insurance.
- Complete the online registration process at fiberondecking.com/professionals/become-a-fiberon-partner.

Program Details

When you purchase any Fiberon-branded product and submit a valid dealer invoice, you earn a percentage back in reward dollars. The reward dollars are converted into points and redeemable for a Visa cash card or retail / restaurant gift cards (one reward dollar = one point).

- Start earning rewards dollars on submitted and approved invoices from your first purchase.
- Points never expire as long as you remain an active Partner.
- Points are redeemable via the online catalog at any time.
- Reward percentages increase as you move up the program tiers.
- Full details regarding redemption are available at fiberondecking.com/professionals.

| Benefit | Partner \$0-\$9,999K in annual purchases | Select Partner \$10K - \$39,999K in annual purchases | Premier Partner \$40K - \$99,999K in annual purchases | Elite Partner \$100K + in annual purchases |
|---|--|--|---|--|
| Partner Rewards | 2% of eligible purchases | 3% of eligible purchases | 4% of eligible purchases | 5% of eligible purchases |
| As you move up the partner levels, your rewards and other benefits begin increasing right away! | | | | |
| Co-Marketing Funds | N/A | N/A | \$1,500* | \$3,000* |
| 5-Year Labor Warranty Coverage | No | No | Yes | Yes |
| Homeowner Leads | 4th priority | 3rd priority | 2nd priority | 1st priority |
| Profile Page on fiberondecking.com | Yes | Yes | Yes | Yes |
| "Find a Builder" website listing (listings ordered by tier level) | Yes | Yes | Yes | Yes |

*Full allocation in January to those who achieved Premier or Elite status as of 12/31/20. Any partner co-marketing funds not used by 9/30/21 will be forfeited. See fiberondecking.com/professionals for complete terms and conditions.

Enjoy a range of business-building benefits.

Exclusive Labor Warranty Coverage

- Five-year labor warranty coverage available to Premier and Elite Partners.
- Set your business apart, and offer customers an added value at no additional cost to you.

Online Promotional Support

- Qualified homeowner leads (prioritized based on tier level).
- Opportunity to create a business profile page on fiberondecking.com.
- "Find a Builder" listing on fiberondecking.com (prioritized based on tier level).
- Project photos in Contractor Gallery on fiberondecking.com.

Sales Assistance

- Dedicated Fiberon Partner Program support team.
- Product samples, selling tools and online product training.

Program Terms

- You will begin 2021 in the tier level that corresponds to your 2020 Partner Program submissions received on or before December, 31, 2020.
- Earn 2-5% back in reward dollars on all Fiberon purchased products used in decking applications.
- Each reward dollar earned = one point, redeemable for gift cards in our online catalog, including Visa cash cards.
- Enjoy an immediate increase in your reward percentage as you move up the tier levels.
- No cap on rewards for residential or commercial projects.
- Invoices must be submitted within 90 days of invoice date.

How to submit invoices

Use the Fiberon[®] Partner Program app to upload invoices on the go via your smartphone.

Visit the App Store (for iPhone®) or Google Play (for Android™)

• You may also submit invoices via your tablet or computer, USPS or fax.

USPS: Fiberon Partner Rewards c/o Incentive Solutions 2299 Perimeter Park Drive, Ste. 150 Atlanta, GA 30341

Fax: 866-440-1327

Email: fiberondeck@rewardhq-cs.com

- All invoices MUST be submitted within 90 days of invoice date.
- Note: Although you may submit multiple invoices in a single file, the total file size CANNOT exceed 4MB.

Become a Fiberon partner today.

Visit fiberondecking.com/professionals/become-a-fiberon-partner to apply.









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