



August 11, 2020

## PRICE INCREASE ANNOUNCEMENT

### Henry Company Products

To Our Valued Customer Partners,

Due to an upcoming price increase from Henry Company, Mid-Am will be implementing a price increase of 6% on all orders for Henry products received on and after August 11<sup>th</sup>, 2020.

Our goal is to proactively keep you informed on any and all prices changes so that you can effectively manage your business as markets start to move.

Lastly, and most importantly, thank you for business, trust, and partnership. We take our responsibility as your supplier of choice extremely seriously, and we greatly appreciate the opportunity to serve all of your product needs.

If you have any questions, please contact your Mid-Am sales person or either of us directly.

Best regards,

Mark Hays  
Commodity Sales Manager  
Mid-Am Building Supply

Jeff Haug  
Commodity Sales Manager  
Mid-Am Building Supply